



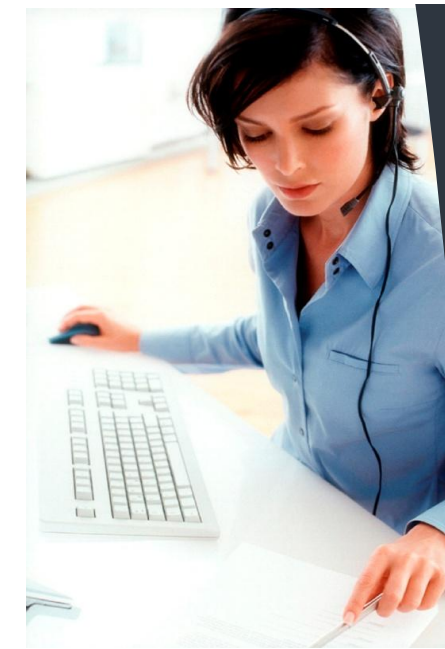
# Business Productivity – A Reference Story

CONNECTING YOUR BUSINESS TO THE TECHNOLOGY RESOURCES YOU NEED

There are many companies that provide network support and monitoring. Others sell business software applications. Some even offer strategic consulting.

But there is one company that can provide you with a complete range of information technology solutions. We are **KDSA Consulting, LLC** and we put IT all together.

At KDSA, we work pro-actively with businesses to develop, implement and maintain systems that drive revenue, control costs, and reduce risk. We ensure the best return on your technology investment by working with you every step of the way, as a trusted advisor, delivering an unsurpassed level of personal service and customer satisfaction.



## TECHNOLOGY SOLUTIONS

- DATABASE DEVELOPMENT
- MICROSOFT DYNAMICS®
- FRX FINANCIAL REPORTING
- VIRTUALIZATION
- APPLICATION HOSTING
- MANAGED SERVICES
- VAULTED ONLINE BACKUP

**One company puts IT all together**  
**Safeguard your business**  
 Advance your business



## A New England Health Care System

KDSA worked closely with a large healthcare management company, who provides services for multiple long term care facilities and hospitals around New England, to solve a major headache for their CFO. He was having problems closing the books and providing the Board and management with the information they needed on a timely basis. He was also concerned about aging equipment, regulatory compliance and the need for a better business continuity and disaster recovery plan.

The main problem was **caused** by the lack of a consistent and centralized reporting structure. Each nursing home and hospital had their own accounting and clinical systems and none of them were connected, making company-wide reporting extremely difficult. In addition, with critical data spread across multiple locations, the CFO was concerned about possible data breaches, and misplacing mission critical data. What was **needed** was a centralized infrastructure with a common reporting platform that could be shared by all facilities. In addition to this, standard data recovery, backup and systems procedures were required to protect mission critical data.

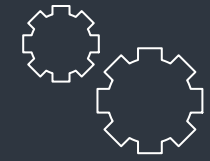


## KDSA – Microsoft Dynamics® Solutions

KDSA was able to supply this CFO was a comprehensive solution that allowed each facility to retain their own accounting system, which was needed for their unique requirements, while automating the collection and storage of their financial, budget and statistical information into a central database. KDSA developed a custom program to convert these disparate trial balances and statistics into a master consolidated account structure.

Then, using Microsoft Dynamics® and FRx Financial Reporter, the centralized reporting information is analyzed and used to produce consolidated financial statements for all entities including eliminations and across entities with different fiscal years. Not only can the CFO report on a timely basis, he is now able to perform analysis across similar entities and make appropriate decisions based on this information.

Lastly, by utilizing KDSA Data Center Service, LLC, an affiliated company, to host their Microsoft Dynamics® and FRx environment at a Tier 1 data center, the organization is able to take advantage of increased security, redundancy and vaulted internet backup for their mission critical data. In the near future, this organization will also centralize their clinical billing and electronic medical records by using our hosted environment – again providing them with security, redundancy and business continuity.



## CUSTOM SOLUTIONS

KDSA works with your company to find a solution that best fits your needs. With the help of our business partners, KDSA presents a best of breed philosophy which will put issues of quality and knowledge to rest.



## MANAGED SERVICES

Through our unique blend of direct on-site support, multi-faceted remote assistance and automated monitoring of servers and desktops, our goals are to help you optimize infrastructure performance while minimizing downtime. From an operational perspective, our approach is designed to be a total solution – "if it has to do with a computer, call us".



## TECHNOLOGY SOLUTIONS

KDSA can help with any IT related project. Whether you would like the increase your employees access to email, or other critical data, or design a comprehensive Disaster Recovery solution for any size company, KDSA has the resources and know how to get the job done right.

