



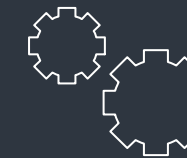
Server Consolidation – A Reference Story

CONNECTING YOUR BUSINESS TO THE TECHNOLOGY RESOURCES YOU NEED

There are many companies that provide network support and monitoring. Others sell business software applications. Some even offer strategic consulting.

But there is one company that can provide you with a complete range of information technology solutions. We are **KDSA Consulting, LLC** and we put IT all together.

At KDSA, we work pro-actively with businesses to develop, implement and maintain systems that drive revenue, control costs, and reduce risk. We ensure the best return on your technology investment by working with you every step of the way, as a trusted advisor, delivering an unsurpassed level of personal service and customer satisfaction.



CUSTOM SOLUTIONS

KDSA works with your company to find a solution that best fits your needs. With the help of our strategic business partners, KDSA presents a best of breed philosophy which will put issues of quality and knowledge to rest.



BUSINESS SOLUTIONS

Not only does KDSA Consulting help you with desktop and server support, we can also help you with accounting, budgeting, customer relationship management, collaboration and business intelligence software applications.



TECHNOLOGY SOLUTIONS

KDSA can help with any IT related project. Whether you would like the increase your employees access to email, or other critical data, or design a comprehensive Disaster Recovery solution for any size company, KDSA has the resources and know how to get the job done right.

TECHNOLOGY SOLUTIONS

- VIRTUALIZATION
- SERVER CONSOLIDATION
- CO-LOCATION AND HOSTING
- MANAGED SERVICES
- VAULTED ONLINE BACKUP
- BUSINESS CONTINUITY
- DISASTER RECOVERY

One company puts IT all together

Safeguard your business

Advance your business



A Community Health Center's Solution

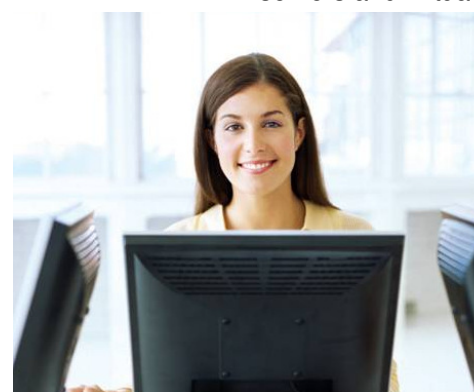
KDSA is currently working closely with a large behavioral health center in Indiana to solve a major headache for their organization. Top management is concerned about the growing costs of their personnel, infrastructure and wide area network. They need to find a cost effective solution while not sacrificing end user satisfaction and productivity.

The main problem is **caused** by “server sprawl” - an uncoordinated growth of physical servers over time. The current hardware is aging and becoming unreliable – a new strategy is definitely needed.

This is **impacting** the whole organization. By having no overall strategic IT plan, the company has not been able to take advantage of software enhancements that could have helped the business. And this is frustrating the company's ability to operate effectively and efficiently.

KDSA – IBM Solutions

What the organization **needs** is to consolidate and centralize their infrastructure making use of virtualization tools that enabled better management of costs. KDSA has proposed a solution using IBM System X servers and virtualization. The organization is currently



spending \$17K a month on collocation for over 80 servers. By implementing our server consolidation plan, which will reduce the number of servers needed to under 20, they will be able to bring their infrastructure back to their facility and realize significant cost savings.

Don't waste any more valuable IT budget on short term solutions that will not add long-term value. Let KDSA help you create an environment that's easier to manage, with predictable cost effective solutions.

